

BRB RESIDENTIAL SALES STATISTICS

AUG-01-09 thru AUG-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	31	39	70	28	98
Total Active Listings	62	74	136	79	215
Active Average Days on Market.....	101	75	87	90	88
Active Average List Price in thousands...	717.9	517.3	608.8	488.3	564.5
Median List Price in thousands	512.0	499.0	509.0	349.0	495.0
BOMS	4	6	10	7	17
Average BOM Price in thousands	355.5	419.6	393.9	332.1	368.5
BOM to Sale Ratio	15.4	20.7	18.2	35.0	22.7
Expirations	3	2	5	7	12
PENDING SALES:					
New Escrows Opened.....	24	34	58	37	95
Total YTD Escrows Opened.....	173	235	408	247	655
New Open Escrows Average Days on Market..	26	50	40	77	55
New Open Escrows Average List Price.....	643.5	482.5	549.1	410.5	495.1
CLOSED SALES:					
New Escrows Closed.....	26	29	55	20	75
Total YTD Escrows Closed.....	137	180	317	197	514
Volume of New Sale Dollars in millions ..	13.870	14.544	28.414	7.108	35.521
Volume of Total YTD Sales in millions....	73.232	85.082	158.314	66.000	224.314
Average Sale Price in thousands	533.5	501.5	516.6	355.4	473.6
Median Sale Price in thousands	520.0	480.0	485.0	292.0	450.0
Coop Sales	26	24	50	17	67
Percent of Coop Sales	100.0	82.8	90.9	85.0	89.3
Average Days on Market.....	125	82	102	115	106
Sales at List Price	12	16	28	12	40
Percent of Sales at List Price	46.2	55.2	50.9	60.0	53.3
Sales to Listing Inventory Ratio	41.9	39.2	40.4	25.3	34.9
Final Sale to New Listing Ratio	83.9	74.4	78.6	71.4	76.5

BRB SINGLE FAMILY SALES STATISTICS

AUG-01-09 thru AUG-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	18	30	48	23	71
Total Active Listings	39	54	93	63	156
Average Days on Market.....	105	66	83	93	87
Average List Price in thousands.....	917.1	547.6	702.5	482.4	613.6
Median List Price in thousands	679.0	525.0	559.0	369.0	525.0
BOMS	0	4	4	6	10
Average BOM Price in thousands .....	.0	442.4	442.4	326.0	372.5
BOM to Sale Ratio .....	.0	18.2	11.4	33.3	18.9
Expirations	3	2	5	7	12
PENDING SALES:					
New Escrows Opened.....	16	31	47	31	78
Total YTD Escrows Opened.....	98	206	304	203	507
New Open Escrows Average Days on Market..	31	51	44	75	56
New Open Escrows Average List Price.....	777.5	499.7	594.3	407.7	520.1
CLOSED SALES:					
New Escrows Closed.....	13	22	35	18	53
Total YTD Escrows Closed.....	81	156	237	159	396
Volume of New Sale Dollars in millions ..	9.151	11.530	20.681	6.660	27.340
Volume of Total YTD Sales in millions....	52.315	76.088	128.403	55.092	183.495
Average Sale Price in thousands	703.9	524.1	590.9	370.0	515.9
Median Sale Price in thousands	634.0	495.5	549.8	292.0	508.0
Coop Sales	13	19	32	15	47
Percent of Coop Sales	100.0	86.4	91.4	83.3	88.7
Average Days on Market.....	129	84	101	116	106
Sales at List Price	4	14	18	10	28
Percent of Sales at List Price	30.8	63.6	51.4	55.6	52.8
Sales to Listing Inventory Ratio	33.3	40.7	37.6	28.6	34.0
Final Sale to New Listing Ratio	72.2	73.3	72.9	78.3	74.6

BRB SINGLE FAMILY SALES STATISTICS

AUG-01-09 thru AUG-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	18	30	48	23	71
Total Active Listings	39	54	93	63	156
Average Days on Market.....	105	66	83	93	87
Average List Price in thousands.....	917.1	547.6	702.5	482.4	613.6
Median List Price in thousands	679.0	525.0	559.0	369.0	525.0
BOMS	0	4	4	6	10
Average BOM Price in thousands .....	.0	442.4	442.4	326.0	372.5
BOM to Sale Ratio .....	.0	18.2	11.4	33.3	18.9
Expirations	3	2	5	7	12
PENDING SALES:					
New Escrows Opened.....	16	31	47	31	78
Total YTD Escrows Opened.....	98	206	304	203	507
New Open Escrows Average Days on Market..	31	51	44	75	56
New Open Escrows Average List Price.....	777.5	499.7	594.3	407.7	520.1
CLOSED SALES:					
New Escrows Closed.....	13	22	35	18	53
Total YTD Escrows Closed.....	81	156	237	159	396
Volume of New Sale Dollars in millions ..	9.151	11.530	20.681	6.660	27.340
Volume of Total YTD Sales in millions....	52.315	76.088	128.403	55.092	183.495
Average Sale Price in thousands	703.9	524.1	590.9	370.0	515.9
Median Sale Price in thousands	634.0	495.5	549.8	292.0	508.0
Coop Sales	13	19	32	15	47
Percent of Coop Sales	100.0	86.4	91.4	83.3	88.7
Average Days on Market.....	129	84	101	116	106
Sales at List Price	4	14	18	10	28
Percent of Sales at List Price	30.8	63.6	51.4	55.6	52.8
Sales to Listing Inventory Ratio	33.3	40.7	37.6	28.6	34.0
Final Sale to New Listing Ratio	72.2	73.3	72.9	78.3	74.6