

BRB RESIDENTIAL SALES STATISTICS

JUL-01-09 thru JUL-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	31	48	79	35	114
Total Active Listings	63	69	132	91	223
Active Average Days on Market.....	102	78	89	93	91
Active Average List Price in thousands...	703.5	537.4	616.7	582.1	602.6
Median List Price in thousands	599.0	519.0	549.0	369.0	500.0
BOMS	8	7	15	11	26
Average BOM Price in thousands	645.6	493.8	574.7	280.6	450.3
BOM to Sale Ratio	38.1	24.1	30.0	33.3	31.3
Expirations	3	2	5	5	10
PENDING SALES:					
New Escrows Opened.....	37	44	81	29	110
Total YTD Escrows Opened.....	154	204	358	217	575
New Open Escrows Average Days on Market..	100	42	68	52	64
New Open Escrows Average List Price.....	496.5	489.8	492.9	383.8	464.1
CLOSED SALES:					
New Escrows Closed.....	21	29	50	33	83
Total YTD Escrows Closed.....	111	152	263	178	441
Volume of New Sale Dollars in millions ..	10.903	13.330	24.233	10.431	34.664
Volume of Total YTD Sales in millions....	59.362	70.928	130.290	59.188	189.478
Average Sale Price in thousands	519.2	459.7	484.7	316.1	417.6
Median Sale Price in thousands	535.0	460.0	475.0	275.0	425.0
Coop Sales	17	25	42	30	72
Percent of Coop Sales	81.0	86.2	84.0	90.9	86.7
Average Days on Market.....	149	87	113	81	100
Sales at List Price	8	20	28	22	50
Percent of Sales at List Price	38.1	69.0	56.0	66.7	60.2
Sales to Listing Inventory Ratio	33.3	42.0	37.9	36.3	37.2
Final Sale to New Listing Ratio	67.7	60.4	63.3	94.3	72.8

BRB SINGLE FAMILY SALES STATISTICS

JUL-01-09 thru JUL-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	22	36	58	29	87
Total Active Listings	41	54	95	76	171
Average Days on Market.....	109	65	84	97	90
Average List Price in thousands.....	877.3	563.1	698.7	595.8	653.0
Median List Price in thousands	685.0	529.9	600.0	369.0	549.8
BOMS	6	6	12	9	21
Average BOM Price in thousands	730.8	532.9	631.9	318.6	497.6
BOM to Sale Ratio	46.2	24.0	31.6	39.1	34.4
Expirations	2	2	4	4	8
PENDING SALES:					
New Escrows Opened.....	22	32	54	23	77
Total YTD Escrows Opened.....	84	177	261	178	439
New Open Escrows Average Days on Market..	98	49	69	53	64
New Open Escrows Average List Price.....	612.6	518.8	557.0	398.4	509.6
CLOSED SALES:					
New Escrows Closed.....	13	25	38	23	61
Total YTD Escrows Closed.....	68	135	203	141	344
Volume of New Sale Dollars in millions ..	8.262	12.005	20.267	7.330	27.597
Volume of Total YTD Sales in millions....	43.164	64.949	108.112	48.432	156.545
Average Sale Price in thousands	635.6	480.2	533.4	318.7	452.4
Median Sale Price in thousands	569.9	470.0	499.0	270.0	470.0
Coop Sales	10	23	33	21	54
Percent of Coop Sales	76.9	92.0	86.8	91.3	88.5
Average Days on Market.....	150	92	112	85	102
Sales at List Price	5	18	23	15	38
Percent of Sales at List Price	38.5	72.0	60.5	65.2	62.3
Sales to Listing Inventory Ratio	31.7	46.3	40.0	30.3	35.7
Final Sale to New Listing Ratio	59.1	69.4	65.5	79.3	70.1

BRB CONDOMINIUM SALES STATISTICS

JUL-01-09 thru JUL-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	9	12	21	6	27
Total Active Listings	22	15	37	15	52
Active Average Days on Market.....	88	123	102	71	93
Active Average List Price in thousands...	379.6	444.6	406.0	513.1	436.9
Median List Price in thousands	370.0	475.0	399.0	299.9	395.5
BOMS	2	1	3	2	5
Average BOM Price in thousands	390.0	259.0	346.3	109.5	251.6
BOM to Sale Ratio	25.0	25.0	25.0	20.0	22.7
Expirations	1	0	1	1	2
PENDING SALES:					
New Escrows Opened.....	15	12	27	6	33
Total YTD Escrows Opened.....	70	27	97	39	136
New Open Escrows Average Days on Market..	102	21	66	47	63
New Open Escrows Average List Price.....	326.3	412.3	364.5	328.1	357.9
CLOSED SALES:					
New Escrows Closed.....	8	4	12	10	22
Total YTD Escrows Closed.....	43	17	60	37	97
Volume of New Sale Dollars in millions ..	2.641	1.325	3.966	3.101	7.067
Volume of Total YTD Sales in millions....	16.198	5.979	22.177	10.755	32.933
Average Sale Price in thousands	330.1	331.3	330.5	310.1	321.2
Median Sale Price in thousands	320.0	254.0	324.9	275.0	294.9
Coop Sales	7	2	9	9	18
Percent of Coop Sales	87.5	50.0	75.0	90.0	81.8
Average Days on Market.....	148	55	117	73	97
Sales at List Price	3	2	5	7	12
Percent of Sales at List Price	37.5	50.0	41.7	70.0	54.5
Sales to Listing Inventory Ratio	36.4	26.7	32.4	66.7	42.3
Final Sale to New Listing Ratio	88.9	33.3	57.1	166.7	81.5