

## BRB RESIDENTIAL SALES STATISTICS

JUN-01-09 thru JUN-30-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	28	35	63	42	105
Total Active Listings .....	75	59	134	89	223
Active Average Days on Market.....	105	84	96	86	92
Active Average List Price in thousands...	675.1	512.1	603.3	533.4	575.4
Median List Price in thousands .....	539.0	499.0	500.0	349.9	486.2
BOMS .....	5	11	16	11	27
Average BOM Price in thousands .....	522.1	486.6	497.7	207.8	379.6
BOM to Sale Ratio .....	19.2	55.0	34.8	42.3	37.5
Expirations .....	6	2	8	9	17
<b>PENDING SALES:</b>					
New Escrows Opened.....	33	29	62	41	103
Total YTD Escrows Opened.....	118	167	285	195	480
New Open Escrows Average Days on Market..	75	60	68	76	71
New Open Escrows Average List Price.....	533.1	459.1	498.5	279.4	411.3
<b>CLOSED SALES:</b>					
New Escrows Closed.....	26	20	46	26	72
Total YTD Escrows Closed.....	89	123	212	144	356
Volume of New Sale Dollars in millions ..	14.362	9.545	23.907	9.186	33.093
Volume of Total YTD Sales in millions....	47.949	57.598	105.547	48.437	153.983
Average Sale Price in thousands .....	552.4	477.2	519.7	353.3	459.6
Median Sale Price in thousands .....	550.0	455.0	499.0	265.0	440.0
Coop Sales .....	21	20	41	24	65
Percent of Coop Sales .....	80.8	100.0	89.1	92.3	90.3
Average Days on Market.....	90	81	86	158	112
Sales at List Price .....	13	15	28	17	45
Percent of Sales at List Price .....	50.0	75.0	60.9	65.4	62.5
Sales to Listing Inventory Ratio .....	34.7	33.9	34.3	29.2	32.3
Final Sale to New Listing Ratio .....	92.9	57.1	73.0	61.9	68.6

## BRB SINGLE FAMILY SALES STATISTICS

JUN-01-09 thru JUN-30-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	18	26	44	37	81
Total Active Listings .....	47	44	91	70	161
Average Days on Market.....	109	82	96	89	93
Average List Price in thousands.....	870.6	547.0	714.1	574.6	653.5
Median List Price in thousands .....	679.0	525.0	579.0	349.9	539.0
BOMs .....	3	9	12	10	22
Average BOM Price in thousands .....	654.7	536.0	565.7	215.6	406.6
BOM to Sale Ratio .....	15.0	50.0	31.6	45.5	36.7
Expirations .....	4	2	6	5	11
<b>PENDING SALES:</b>					
New Escrows Opened.....	17	25	42	34	76
Total YTD Escrows Opened.....	64	151	215	160	375
New Open Escrows Average Days on Market..	57	52	54	82	66
New Open Escrows Average List Price.....	678.7	482.8	562.1	286.8	438.9
<b>CLOSED SALES:</b>					
New Escrows Closed.....	20	18	38	22	60
Total YTD Escrows Closed.....	54	110	164	117	281
Volume of New Sale Dollars in millions ..	12.170	8.650	20.820	7.706	28.526
Volume of Total YTD Sales in millions....	34.391	52.944	87.335	40.782	128.118
Average Sale Price in thousands .....	608.5	480.5	547.9	350.3	475.4
Median Sale Price in thousands .....	578.0	487.0	549.0	189.9	480.0
Coop Sales .....	15	18	33	20	53
Percent of Coop Sales .....	75.0	100.0	86.8	90.9	88.3
Average Days on Market.....	96	82	89	159	115
Sales at List Price .....	10	13	23	16	39
Percent of Sales at List Price .....	50.0	72.2	60.5	72.7	65.0
Sales to Listing Inventory Ratio .....	42.6	40.9	41.8	31.4	37.3
Final Sale to New Listing Ratio .....	111.1	69.2	86.4	59.5	74.1

## BRB CONDOMINIUM SALES STATISTICS

JUN-01-09 thru JUN-30-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	10	9	19	5	24
Total Active Listings .....	28	15	43	19	62
Active Average Days on Market.....	99	88	95	74	89
Active Average List Price in thousands...	346.9	409.8	368.8	381.4	372.7
Median List Price in thousands .....	349.0	479.0	369.0	299.9	365.0
BOMs .....	2	2	4	1	5
Average BOM Price in thousands .....	323.3	264.0	293.6	130.0	260.9
BOM to Sale Ratio .....	33.3	100.0	50.0	25.0	41.7
Expirations .....	2	0	2	4	6
<b>PENDING SALES:</b>					
New Escrows Opened.....	16	4	20	7	27
Total YTD Escrows Opened.....	54	16	70	35	105
New Open Escrows Average Days on Market..	93	114	97	48	84
New Open Escrows Average List Price.....	378.4	311.6	365.0	243.3	333.5
<b>CLOSED SALES:</b>					
New Escrows Closed.....	6	2	8	4	12
Total YTD Escrows Closed.....	35	13	48	27	75
Volume of New Sale Dollars in millions ..	2.192	.895	3.087	1.480	4.567
Volume of Total YTD Sales in millions....	13.557	4.654	18.211	7.654	25.866
Average Sale Price in thousands .....	365.3	447.5	385.9	370.0	380.6
Median Sale Price in thousands .....	340.0	440.0	359.0	395.0	360.0
Coop Sales .....	6	2	8	4	12
Percent of Coop Sales .....	100.0	100.0	100.0	100.0	100.0
Average Days on Market.....	70	73	71	156	99
Sales at List Price .....	3	2	5	1	6
Percent of Sales at List Price .....	50.0	100.0	62.5	25.0	50.0
Sales to Listing Inventory Ratio .....	21.4	13.3	18.6	21.1	19.4
Final Sale to New Listing Ratio .....	60.0	22.2	42.1	80.0	50.0