

GRB RESIDENTIAL SALES STATISTICS

MAY-01-09 thru MAY-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	41	28	69	40	109
Total Active Listings .....	80	48	128	84	212
Active Average Days on Market.....	96	100	97	89	94
Active Average List Price in thousands...	702.0	511.3	630.4	501.8	579.5
Median List Price in thousands .....	559.0	485.0	545.0	325.0	469.0
BOMS .....	8	6	14	8	22
Average BOM Price in thousands .....	536.2	407.7	481.1	304.7	416.9
BOM to Sale Ratio .....	72.7	23.1	37.8	25.0	31.9
Expirations .....	3	1	4	4	8
<b>PENDING SALES:</b>					
New Escrows Opened.....	33	34	67	39	106
Total YFD Escrows Opened.....	94	145	239	165	404
New Open Escrows Average Days on Market..	84	50	67	100	79
New Open Escrows Average List Price.....	561.7	465.0	512.6	350.4	452.9
<b>CLOSED SALES:</b>					
New Escrows Closed.....	11	26	37	32	69
Total YFD Escrows Closed.....	63	103	166	120	286
Volume of New Sale Dollars in millions ..	5.841	12.816	18.657	11.681	30.338
Volume of Total YFD Sales in millions....	33.587	48.053	81.640	40.030	121.670
Average Sale Price in thousands .....	531.0	492.9	504.2	365.0	439.7
Median Sale Price in thousands .....	490.0	460.0	479.0	320.0	445.0
Coop Sales .....	8	23	31	27	58
Percent of Coop Sales .....	72.7	88.5	83.8	84.4	84.1
Average Days on Market.....	96	123	115	136	124
Sales at List Price .....	3	10	13	20	33
Percent of Sales at List Price .....	27.3	38.5	35.1	62.5	47.8
Sales to Listing Inventory Ratio .....	13.8	54.2	28.9	38.1	32.5
Final Sale to New Listing Ratio .....	26.8	92.9	53.6	80.0	63.3

## BRB CONDOMINIUM SALES STATISTICS

MAY-01-09 thru MAY-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	14	3	17	11	28
Total Active Listings .....	32	9	41	18	59
Active Average Days on Market.....	85	139	97	84	93
Active Average List Price in thousands...	379.9	374.2	378.6	404.6	386.5
Median List Price in thousands .....	356.3	455.0	357.0	399.0	359.0
BOMs .....	5	1	6	1	7
Average BOM Price in thousands .....	478.9	289.0	447.3	269.9	421.9
BOM to Sale Ratio .....	83.3	50.0	75.0	12.5	43.8
Expirations .....	0	0	0	3	3
<b>PENDING SALES:</b>					
New Escrows Opened.....	10	4	14	10	24
Total YFD Escrows Opened.....	43	14	57	31	88
New Open Escrows Average Days on Market..	105	40	87	56	74
New Open Escrows Average List Price.....	365.2	353.8	361.9	325.5	346.7
<b>CLOSED SALES:</b>					
New Escrows Closed.....	6	2	8	8	16
Total YFD Escrows Closed.....	29	11	40	23	63
Volume of New Sale Dollars in millions ..	2.287	.560	2.847	2.128	4.975
Volume of Total YFD Sales in millions....	11.365	3.759	15.124	6.174	21.299
Average Sale Price in thousands .....	381.2	280.0	355.9	266.0	310.9
Median Sale Price in thousands .....	385.0	280.0	299.9	275.0	280.0
Coop Sales .....	4	2	6	8	14
Percent of Coop Sales .....	66.7	100.0	75.0	100.0	87.5
Average Days on Market.....	73	158	94	134	114
Sales at List Price .....	2	1	3	6	9
Percent of Sales at List Price .....	33.3	50.0	37.5	75.0	56.3
Sales to Listing Inventory Ratio .....	18.8	22.2	19.5	44.4	27.1
Final Sale to New Listing Ratio .....	42.9	66.7	47.1	72.7	57.1

## BRB SINGLE FAMILY SALES STATISTICS

MAY-01-09 thru MAY-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	27	25	52	29	81
Total Active Listings .....	48	39	87	66	153
Average Days on Market.....	103	91	97	91	95
Average List Price in thousands.....	916.7	542.9	749.1	528.3	653.8
Median List Price in thousands .....	689.0	549.0	600.0	299.0	549.0
BOMs .....	3	5	8	7	15
Average BOM Price in thousands .....	631.6	431.4	506.5	309.6	414.6
BOM to Sale Ratio .....	60.0	20.8	27.6	29.2	28.3
Expirations .....	3	1	4	1	5
<b>PENDING SALES:</b>					
New Escrows Opened.....	23	30	53	29	82
Total YTD Escrows Opened.....	51	131	182	134	316
New Open Escrows Average Days on Market..	74	52	61	116	81
New Open Escrows Average List Price.....	647.1	479.8	552.4	359.0	484.0
<b>CLOSED SALES:</b>					
New Escrows Closed.....	5	24	29	24	53
Total YTD Escrows Closed.....	34	92	126	97	223
Volume of New Sale Dollars in millions ..	3.554	12.256	15.810	9.553	25.363
Volume of Total YTD Sales in millions....	22.221	44.294	66.516	33.856	100.372
Average Sale Price in thousands .....	710.8	510.7	545.2	398.0	478.5
Median Sale Price in thousands .....	720.0	465.0	521.7	390.0	454.0
Coop Sales .....	4	21	25	19	44
Percent of Coop Sales .....	80.0	87.5	86.2	79.2	83.0
Average Days on Market .....	124	120	121	136	128
Sales at List Price .....	1	9	10	14	24
Percent of Sales at List Price .....	20.0	37.5	34.5	58.3	45.3
Sales to Listing Inventory Ratio .....	10.4	61.5	33.3	36.4	34.6
Final Sale to New Listing Ratio .....	18.5	96.0	55.8	82.8	65.4