

BRB RESIDENTIAL SALES STATISTICS

MAY-01-08 thru MAY-31-08

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 41 | 46 | 87 | 26 | 113 |
| Total Active Listings | 129 | 146 | 275 | 148 | 423 |
| Active Average Days on Market..... | 90 | 89 | 90 | 111 | 97 |
| Active Average List Price in thousands... | 666.9 | 605.4 | 634.3 | 503.9 | 588.6 |
| Median List Price in thousands | 589.5 | 599.0 | 598.0 | 410.0 | 550.0 |
| BOMS | 5 | 9 | 14 | 2 | 16 |
| Average BOM Price in thousands | 601.2 | 503.7 | 538.5 | 267.4 | 504.6 |
| BOM to Sale Ratio | 25.0 | 36.0 | 31.1 | 13.3 | 26.7 |
| Expirations | 5 | 7 | 12 | 10 | 22 |
| PENDING SALES: | | | | | |
| New Escrows Opened..... | 32 | 32 | 64 | 20 | 84 |
| Total YTD Escrows Opened..... | 101 | 158 | 259 | 64 | 323 |
| New Open Escrows Average Days on Market.. | 71 | 78 | 74 | 72 | 74 |
| New Open Escrows Average List Price..... | 631.7 | 511.4 | 571.6 | 389.7 | 528.3 |
| CLOSED SALES: | | | | | |
| New Escrows Closed..... | 20 | 25 | 45 | 15 | 60 |
| Total YTD Escrows Closed..... | 79 | 132 | 211 | 47 | 258 |
| Volume of New Sale Dollars in millions .. | 11.162 | 13.823 | 24.985 | 7.508 | 32.493 |
| Volume of Total YTD Sales in millions.... | 46.780 | 68.415 | 115.195 | 22.394 | 137.589 |
| Average Sale Price in thousands | 558.1 | 552.9 | 555.2 | 500.5 | 541.5 |
| Median Sale Price in thousands | 495.0 | 530.0 | 537.0 | 542.0 | 525.0 |
| Coop Sales | 17 | 22 | 39 | 12 | 51 |
| Percent of Coop Sales | 85.0 | 88.0 | 86.7 | 80.0 | 85.0 |
| Average Days on Market..... | 150 | 113 | 129 | 94 | 120 |
| Sales at List Price | 7 | 6 | 13 | 4 | 17 |
| Percent of Sales at List Price | 35.0 | 24.0 | 28.9 | 26.7 | 28.3 |
| Sales to Listing Inventory Ratio | 15.5 | 17.1 | 16.4 | 10.1 | 14.2 |

BRB SINGLE FAMILY SALES STATISTICS

MAY-01-08 thru MAY-31-08

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 18 | 37 | 55 | 21 | 76 |
| Total Active Listings | 67 | 103 | 170 | 125 | 295 |
| Average Days on Market..... | 99 | 90 | 94 | 115 | 103 |
| Average List Price in thousands..... | 842.8 | 643.3 | 721.9 | 528.3 | 639.9 |
| Median List Price in thousands | 769.0 | 599.0 | 669.0 | 419.0 | 589.0 |
| BOMS | 1 | 9 | 10 | 0 | 10 |
| Average BOM Price in thousands | 500.0 | 503.7 | 503.3 | .0 | 503.3 |
| BOM to Sale Ratio | 12.5 | 40.9 | 33.3 | .0 | 24.4 |
| Expirations | 4 | 5 | 9 | 9 | 18 |
| PENDING SALES: | | | | | |
| New Escrows Opened..... | 15 | 24 | 39 | 17 | 56 |
| Total YTD Escrows Opened..... | 56 | 123 | 179 | 45 | 224 |
| New Open Escrows Average Days on Market.. | 51 | 75 | 65 | 78 | 69 |
| New Open Escrows Average List Price..... | 846.5 | 552.7 | 665.7 | 399.1 | 584.7 |
| CLOSED SALES: | | | | | |
| New Escrows Closed..... | 8 | 22 | 30 | 11 | 41 |
| Total YTD Escrows Closed..... | 45 | 106 | 151 | 32 | 183 |
| Volume of New Sale Dollars in millions .. | 6.022 | 12.538 | 18.560 | 6.339 | 24.898 |
| Volume of Total YTD Sales in millions.... | 31.894 | 59.479 | 91.373 | 17.710 | 109.083 |
| Average Sale Price in thousands | 752.8 | 569.9 | 618.7 | 576.3 | 607.3 |
| Median Sale Price in thousands | 692.0 | 534.0 | 549.0 | 570.0 | 570.0 |

BRB CONDOMINIUM SALES STATISTICS

MAY-01-08 thru MAY-31-08

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 23 | 9 | 32 | 5 | 37 |
| Total Active Listings | 62 | 43 | 105 | 23 | 128 |
| Active Average Days on Market..... | 79 | 88 | 83 | 90 | 84 |
| Active Average List Price in thousands... | 476.8 | 514.7 | 492.3 | 370.8 | 470.5 |
| Median List Price in thousands | 459.0 | 599.0 | 479.0 | 369.0 | 467.9 |
| BOMS | 4 | 0 | 4 | 2 | 6 |
| Average BOM Price in thousands | 626.5 | .0 | 626.5 | 267.4 | 506.8 |
| BOM to Sale Ratio | 33.3 | .0 | 26.7 | 50.0 | 31.6 |
| Expirations | 1 | 2 | 3 | 1 | 4 |
| PENDING SALES: | | | | | |
| New Escrows Opened..... | 17 | 8 | 25 | 3 | 28 |
| Total YTD Escrows Opened..... | 45 | 35 | 80 | 19 | 99 |
| New Open Escrows Average Days on Market.. | 88 | 88 | 88 | 37 | 83 |
| New Open Escrows Average List Price..... | 442.2 | 387.8 | 424.8 | 336.4 | 415.3 |
| CLOSED SALES: | | | | | |
| New Escrows Closed..... | 12 | 3 | 15 | 4 | 19 |
| Total YTD Escrows Closed..... | 34 | 26 | 60 | 15 | 75 |
| Volume of New Sale Dollars in millions .. | 5.140 | 1.285 | 6.425 | 1.169 | 7.594 |
| Volume of Total YTD Sales in millions.... | 14.886 | 8.937 | 23.822 | 4.684 | 28.506 |
| Average Sale Price in thousands | 428.4 | 428.3 | 428.3 | 292.3 | 399.7 |
| Median Sale Price in thousands | 403.0 | 480.0 | 429.0 | 254.0 | 403.0 |
| Coop Sales | 11 | 2 | 13 | 4 | 17 |
| Percent of Coop Sales | 91.7 | 66.7 | 86.7 | 100.0 | 89.5 |
| Average Days on Market..... | 210 | 73 | 182 | 66 | 158 |
| Sales at List Price | 3 | 1 | 4 | 0 | 4 |
| Percent of Sales at List Price | 25.0 | 33.3 | 26.7 | .0 | 21.1 |
| Sales to Listing Inventory Ratio | 19.4 | 7.0 | 14.3 | 17.4 | 14.8 |
| Final Sale to New Listing Ratio | 52.2 | 33.3 | 46.9 | 80.0 | 51.4 |