

## BRB SINGLE FAMILY SALES STATISTICS

MAY-01-06 thru MAY-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	46	63	109	27	136
Total Active Listings .....	107	115	222	68	290
Average Days on Market.....	67	55	61	48	58
Average List Price in thousands.....	912.8	747.0	826.9	709.6	799.4
Median List Price in thousands .....	825.0	699.9	764.5	580.0	739.0
BOMS .....	4	7	11	5	16
Average BOM Price in thousands .....	648.2	643.5	645.2	658.4	649.3
BOM to Sale Ratio .....	21.1	14.6	16.4	45.5	20.5
Expirations .....	4	11	15	4	19
<b>PENDING SALES:</b>					
New Escrows Opened.....	22	35	57	7	64
Total YTD Escrows Opened.....	94	166	260	46	306
New Open Escrows Average Days on Market..	49	41	44	53	45
New Open Escrows Average List Price.....	825.5	667.7	728.6	696.0	725.1
<b>CLOSED SALES:</b>					
New Escrows Closed.....	19	48	67	11	78
Total YTD Escrows Closed.....	85	149	234	44	278
Volume of New Sale Dollars in millions ..	18.160	32.650	50.811	6.969	57.780
Volume of Total YTD Sales in millions....	73.139	98.329	171.468	25.155	196.623
Average Sale Price in thousands .....	955.8	680.2	758.4	633.5	740.8
Median Sale Price in thousands .....	849.0	653.8	669.0	636.0	660.0
Coop Sales .....	10	28	38	9	47
Percent of Coop Sales .....	52.6	58.3	56.7	81.8	60.3
Average Days on Market.....	82	71	74	74	74
Sales at List Price .....	10	26	36	5	41
Percent of Sales at List Price .....	52.6	54.2	53.7	45.5	52.6
Sales to Listing Inventory Ratio .....	17.8	41.7	30.2	16.2	26.9
Final Sale to New Listing Ratio .....	41.3	76.2	61.5	40.7	57.4

## BRB CONDOMINIUM SALES STATISTICS

MAY-01-06 thru MAY-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	17	11	28	7	35
Total Active Listings .....	43	33	76	10	86
Active Average Days on Market.....	52	63	56	30	53
Active Average List Price in thousands...	552.4	555.8	553.9	543.9	552.7
Median List Price in thousands .....	489.0	550.0	499.0	454.0	499.0
BOMS .....	2	4	6	1	7
Average BOM Price in thousands .....	589.5	749.1	695.9	295.0	638.6
BOM to Sale Ratio .....	16.7	57.1	31.6	25.0	30.4
Expirations .....	6	2	8	2	10
<b>PENDING SALES:</b>					
New Escrows Opened.....	19	6	25	3	28
Total YTD Escrows Opened.....	70	35	105	12	117
New Open Escrows Average Days on Market..	45	66	50	27	47
New Open Escrows Average List Price.....	562.8	503.1	548.5	631.6	557.4
<b>CLOSED SALES:</b>					
New Escrows Closed.....	12	7	19	4	23
Total YTD Escrows Closed.....	64	32	96	12	108
Volume of New Sale Dollars in millions ..	6.265	3.693	9.957	2.414	12.371
Volume of Total YTD Sales in millions....	32.973	17.645	50.618	6.204	56.822
Average Sale Price in thousands .....	522.1	527.5	524.1	603.4	537.9
Median Sale Price in thousands .....	509.9	435.0	509.9	599.0	520.0
Coop Sales .....	7	5	12	1	13
Percent of Coop Sales .....	58.3	71.4	63.2	25.0	56.5
Average Days on Market.....	79	73	77	56	73
Sales at List Price .....	4	2	6	1	7
Percent of Sales at List Price .....	33.3	28.6	31.6	25.0	30.4
Sales to Listing Inventory Ratio .....	27.9	21.2	25.0	40.0	26.7
Final Sale to New Listing Ratio .....	70.6	63.6	67.9	57.1	65.7

## BRB RESIDENTIAL SALES STATISTICS

MAY-01-06 thru MAY-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	63	74	137	34	171
Total Active Listings .....	150	148	298	78	376
Active Average Days on Market.....	63	57	60	45	57
Active Average List Price in thousands...	809.5	704.4	757.3	688.4	743.0
Median List Price in thousands .....	749.9	650.0	685.0	579.0	679.0
BOMS .....	6	11	17	6	23
Average BOM Price in thousands .....	628.6	681.9	663.1	597.8	646.1
BOM to Sale Ratio .....	19.4	20.0	19.8	40.0	22.8
Expirations .....	10	13	23	6	29
<b>PENDING SALES:</b>					
New Escrows Opened.....	41	41	82	10	92
Total YTD Escrows Opened.....	164	201	365	58	423
New Open Escrows Average Days on Market..	47	45	46	46	46
New Open Escrows Average List Price.....	703.8	643.6	673.7	676.7	674.0
<b>CLOSED SALES:</b>					
New Escrows Closed.....	31	55	86	15	101
Total YTD Escrows Closed.....	149	181	330	56	386
Volume of New Sale Dollars in millions ..	24.425	36.343	60.768	9.383	70.151
Volume of Total YTD Sales in millions....	106.112	115.975	222.087	31.358	253.445
Average Sale Price in thousands .....	787.9	660.8	706.6	625.5	694.6
Median Sale Price in thousands .....	660.0	649.0	649.0	636.0	649.0
Coop Sales .....	17	33	50	10	60
Percent of Coop Sales .....	54.8	60.0	58.1	66.7	59.4
Average Days on Market.....	81	71	75	70	74
Sales at List Price .....	14	28	42	6	48
Percent of Sales at List Price .....	45.2	50.9	48.8	40.0	47.5
Sales to Listing Inventory Ratio .....	20.7	37.2	28.9	19.2	26.9
Final Sale to New Listing Ratio .....	49.2	74.3	62.8	44.1	59.1