

BRB SINGLE FAMILY SALES STATISTICS

APR-01-09 thru APR-30-09

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 16 | 30 | 46 | 34 | 80 |
| Total Active Listings | 47 | 48 | 95 | 71 | 166 |
| Average Days on Market | 127 | 92 | 109 | 110 | 110 |
| Average List Price in thousands | 936.1 | 520.5 | 726.1 | 462.9 | 613.5 |
| Median List Price in thousands | 709.0 | 519.0 | 600.0 | 424.0 | 545.0 |
| BOMs | 6 | 1 | 7 | 7 | 14 |
| Average BOM Price in thousands | 629.7 | 540.0 | 616.9 | 247.3 | 432.1 |
| BOM to Sale Ratio | 85.7 | 4.0 | 21.9 | 25.0 | 23.3 |
| Expirations | 1 | 4 | 5 | 7 | 12 |
| PENDING SALES: | | | | | |
| New Escrows Opened | 13 | 27 | 40 | 35 | 75 |
| Total YTD Escrows Opened | 30 | 105 | 135 | 113 | 248 |
| New Open Escrows Average Days on Market .. | 36 | 45 | 42 | 62 | 51 |
| New Open Escrows Average List Price | 645.6 | 464.7 | 523.5 | 343.1 | 439.3 |
| CLOSED SALES: | | | | | |
| New Escrows Closed | 7 | 25 | 32 | 28 | 60 |
| Total YTD Escrows Closed | 28 | 68 | 96 | 75 | 171 |
| Volume of New Sale Dollars in millions .. | 4.057 | 11.900 | 15.957 | 8.930 | 24.887 |
| Volume of Total YTD Sales in millions | 17.332 | 32.038 | 49.371 | 24.759 | 74.130 |
| Average Sale Price in thousands | 579.5 | 476.0 | 498.6 | 318.9 | 414.8 |
| Median Sale Price in thousands | 525.0 | 480.0 | 479.9 | 279.0 | 415.0 |
| Coop Sales | 7 | 24 | 31 | 26 | 57 |
| Percent of Coop Sales | 100.0 | 96.0 | 96.9 | 92.9 | 95.0 |
| Average Days on Market | 110 | 109 | 109 | 149 | 128 |
| Sales at List Price | 3 | 16 | 19 | 16 | 35 |
| Percent of Sales at List Price | 42.9 | 64.0 | 59.4 | 57.1 | 58.3 |
| Sales to Listing Inventory Ratio | 14.9 | 52.1 | 33.7 | 39.4 | 36.1 |
| Final Sale to New Listing Ratio | 43.8 | 83.3 | 69.6 | 82.4 | 75.0 |

BRB CONDOMINIUM SALES STATISTICS

APR-01-09 thru APR-30-09

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 10 | 4 | 14 | 9 | 23 |
| Total Active Listings | 30 | 11 | 41 | 23 | 64 |
| Active Average Days on Market..... | 106 | 108 | 107 | 95 | 102 |
| Active Average List Price in thousands... | 382.8 | 350.2 | 374.1 | 362.1 | 369.8 |
| Median List Price in thousands | 359.0 | 299.0 | 359.0 | 310.0 | 350.0 |
| BOMs | 5 | 0 | 5 | 1 | 6 |
| Average BOM Price in thousands | 365.9 | .0 | 365.9 | 119.9 | 324.9 |
| BOM to Sale Ratio | 83.3 | .0 | 62.5 | 50.0 | 60.0 |
| Expirations | 4 | 1 | 5 | 0 | 5 |
| PENDING SALES: | | | | | |
| New Escrows Opened..... | 14 | 2 | 16 | 8 | 24 |
| Total YFD Escrows Opened..... | 35 | 10 | 45 | 21 | 66 |
| New Open Escrows Average Days on Market.. | 51 | 34 | 48 | 91 | 63 |
| New Open Escrows Average List Price..... | 374.5 | 281.5 | 362.9 | 261.7 | 329.2 |
| CLOSED SALES: | | | | | |
| New Escrows Closed..... | 6 | 2 | 8 | 2 | 10 |
| Total YFD Escrows Closed..... | 23 | 9 | 32 | 15 | 47 |
| Volume of New Sale Dollars in millions .. | 2.395 | .673 | 3.068 | .710 | 3.778 |
| Volume of Total YFD Sales in millions.... | 9.079 | 3.199 | 12.278 | 4.046 | 16.324 |
| Average Sale Price in thousands | 399.2 | 336.5 | 383.5 | 355.0 | 377.8 |
| Median Sale Price in thousands | 400.0 | 260.0 | 359.0 | 290.0 | 400.0 |
| Coop Sales | 4 | 2 | 6 | 2 | 8 |
| Percent of Coop Sales | 66.7 | 100.0 | 75.0 | 100.0 | 80.0 |
| Average Days on Market..... | 139 | 209 | 157 | 120 | 149 |
| Sales at List Price | 3 | 2 | 5 | 0 | 5 |
| Percent of Sales at List Price | 50.0 | 100.0 | 62.5 | .0 | 50.0 |
| Sales to Listing Inventory Ratio | 20.0 | 18.2 | 19.5 | 8.7 | 15.6 |
| Final Sale to New Listing Ratio | 60.0 | 50.0 | 57.1 | 22.2 | 43.5 |

BRB RESIDENTIAL SALES STATISTICS

APR-01-09 thru APR-30-09

| | <u>BRBE</u> | <u>BRBW</u> | <u>BRB TOT</u> | <u>EXT</u> | <u>TOTAL</u> |
|---|-------------|-------------|----------------|------------|--------------|
| ACTIVE INVENTORY: | | | | | |
| New Listings | 26 | 34 | 60 | 43 | 103 |
| Total Active Listings | 77 | 59 | 136 | 94 | 230 |
| Active Average Days on Market..... | 119 | 95 | 109 | 106 | 108 |
| Active Average List Price in thousands... | 720.6 | 488.8 | 620.0 | 438.2 | 545.7 |
| Median List Price in thousands | 609.0 | 485.0 | 545.0 | 350.0 | 479.9 |
| BOMS | 11 | 1 | 12 | 8 | 20 |
| Average BOM Price in thousands | 509.8 | 540.0 | 512.3 | 231.4 | 399.9 |
| BOM to Sale Ratio | 84.6 | 3.7 | 30.0 | 26.7 | 28.6 |
| Expirations | 5 | 5 | 10 | 7 | 17 |
| PENDING SALES: | | | | | |
| New Escrows Opened..... | 27 | 29 | 56 | 43 | 99 |
| Total YTD Escrows Opened..... | 65 | 115 | 180 | 134 | 314 |
| New Open Escrows Average Days on Market.. | 44 | 44 | 44 | 67 | 54 |
| New Open Escrows Average List Price..... | 505.0 | 452.1 | 477.6 | 327.9 | 412.6 |
| CLOSED SALES: | | | | | |
| New Escrows Closed..... | 13 | 27 | 40 | 30 | 70 |
| Total YTD Escrows Closed..... | 51 | 77 | 128 | 90 | 218 |
| Volume of New Sale Dollars in millions .. | 6.452 | 12.573 | 19.025 | 9.640 | 28.665 |
| Volume of Total YTD Sales in millions.... | 26.411 | 35.237 | 61.648 | 28.806 | 90.454 |
| Average Sale Price in thousands | 496.3 | 465.7 | 475.6 | 321.3 | 409.5 |
| Median Sale Price in thousands | 480.0 | 480.0 | 449.9 | 290.0 | 413.0 |
| Coop Sales | 11 | 26 | 37 | 28 | 65 |
| Percent of Coop Sales | 84.6 | 96.3 | 92.5 | 93.3 | 92.9 |
| Average Days on Market..... | 124 | 116 | 119 | 147 | 131 |
| Sales at List Price | 6 | 18 | 24 | 16 | 40 |
| Percent of Sales at List Price | 46.2 | 66.7 | 60.0 | 53.3 | 57.1 |
| Sales to Listing Inventory Ratio | 16.9 | 45.8 | 29.4 | 31.9 | 30.4 |
| Final Sale to New Listing Ratio | 50.0 | 79.4 | 66.7 | 69.8 | 68.0 |