

BRB RESIDENTIAL SALES STATISTICS

MAR-01-09 thru MAR-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	30	26	56	40	96
Total Active Listings	90	59	149	113	262
Active Average Days on Market.....	104	105	104	104	104
Active Average List Price in thousands...	639.4	499.8	584.1	411.4	509.6
Median List Price in thousands	509.9	479.9	499.0	349.0	440.0
BOMS	3	10	13	7	20
Average BOM Price in thousands	567.6	493.7	510.7	289.1	433.2
BOM to Sale Ratio	21.4	37.0	31.7	35.0	32.8
Expirations	3	5	8	12	20
PENDING SALES:					
New Escrows Opened.....	15	34	49	44	93
Total YTD Escrows Opened.....	41	88	129	93	222
New Open Escrows Average Days on Market..	80	76	77	107	91
New Open Escrows Average List Price.....	503.5	527.5	520.2	349.6	439.5
CLOSED SALES:					
New Escrows Closed.....	14	27	41	20	61
Total YTD Escrows Closed.....	38	53	91	60	151
Volume of New Sale Dollars in millions ..	7.090	11.896	18.985	5.535	24.520
Volume of Total YTD Sales in millions....	19.982	23.860	43.842	19.165	63.007
Average Sale Price in thousands	506.4	440.6	463.0	276.8	402.0
Median Sale Price in thousands	430.0	441.0	444.9	271.0	399.0
Coop Sales	14	24	38	17	55
Percent of Coop Sales	100.0	88.9	92.7	85.0	90.2
Average Days on Market.....	77	108	97	164	119
Sales at List Price	6	11	17	7	24
Percent of Sales at List Price	42.9	40.7	41.5	35.0	39.3
Sales to Listing Inventory Ratio	15.6	45.8	27.5	17.7	23.3
Final Sale to New Listing Ratio	46.7	103.8	73.2	50.0	63.5

BRB SINGLE FAMILY SALES STATISTICS

MAR-01-09 thru MAR-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	17	22	39	30	69
Total Active Listings	46	48	94	92	186
Average Days on Market.....	116	102	109	108	108
Average List Price in thousands.....	879.0	523.5	697.5	422.6	561.5
Median List Price in thousands	699.0	499.0	619.0	349.0	499.5
BOMS	2	8	10	5	15
Average BOM Price in thousands	656.4	548.4	570.0	297.4	479.1
BOM to Sale Ratio	28.6	38.1	35.7	33.3	34.9
Expirations	1	5	6	12	18
PENDING SALES:					
New Escrows Opened.....	9	31	40	37	77
Total YTD Escrows Opened.....	19	80	99	79	178
New Open Escrows Average Days on Market..	80	74	75	119	96
New Open Escrows Average List Price.....	571.6	547.0	552.5	354.0	457.1
CLOSED SALES:					
New Escrows Closed.....	7	21	28	15	43
Total YTD Escrows Closed.....	21	46	67	47	114
Volume of New Sale Dollars in millions ..	4.577	9.735	14.311	4.362	18.673
Volume of Total YTD Sales in millions....	13.298	21.334	34.633	15.829	50.462
Average Sale Price in thousands	653.8	463.5	511.1	290.8	434.3
Median Sale Price in thousands	600.0	450.0	489.0	276.2	430.0
Coop Sales	7	19	26	12	38
Percent of Coop Sales	100.0	90.5	92.9	80.0	88.4
Average Days on Market.....	69	109	99	196	129
Sales at List Price	3	9	12	4	16
Percent of Sales at List Price	42.9	42.9	42.9	26.7	37.2
Sales to Listing Inventory Ratio	15.2	43.8	29.8	16.3	23.1
Final Sale to New Listing Ratio	41.2	95.5	71.8	50.0	62.3

BRB CONDOMINIUM SALES STATISTICS

MAR-01-09 thru MAR-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	13	4	17	10	27
Total Active Listings	44	11	55	21	76
Active Average Days on Market.....	91	117	96	86	94
Active Average List Price in thousands...	388.9	396.5	390.4	362.6	382.7
Median List Price in thousands	379.0	349.9	372.5	319.0	359.0
BOMS	1	2	3	2	5
Average BOM Price in thousands	390.0	275.0	313.3	268.3	295.3
BOM to Sale Ratio	14.3	33.3	23.1	40.0	27.8
Expirations	2	0	2	0	2
PENDING SALES:					
New Escrows Opened.....	6	3	9	7	16
Total YFD Escrows Opened.....	22	8	30	14	44
New Open Escrows Average Days on Market..	81	99	87	43	68
New Open Escrows Average List Price.....	401.3	326.3	376.3	326.7	354.6
CLOSED SALES:					
New Escrows Closed.....	7	6	13	5	18
Total YFD Escrows Closed.....	17	7	24	13	37
Volume of New Sale Dollars in millions ..	2.513	2.161	4.674	1.173	5.847
Volume of Total YFD Sales in millions....	6.684	2.526	9.210	3.336	12.546
Average Sale Price in thousands	359.0	360.2	359.5	234.7	324.9
Median Sale Price in thousands	355.0	326.0	359.9	153.0	339.5
Coop Sales	7	5	12	5	17
Percent of Coop Sales	100.0	83.3	92.3	100.0	94.4
Average Days on Market.....	85	104	94	99	95
Sales at List Price	3	2	5	3	8
Percent of Sales at List Price	42.9	33.3	38.5	60.0	44.4
Sales to Listing Inventory Ratio	15.9	54.5	23.6	23.8	23.7
Final Sale to New Listing Ratio	53.8	150.0	76.5	50.0	66.7