

BRB RESIDENTIAL SALES STATISTICS

MAR-01-08 thru MAR-31-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	39	33	72	42	114
Total Active Listings	133	136	269	173	442
Active Average Days on Market.....	98	100	99	109	103
Active Average List Price in thousands...	706.4	559.3	632.0	499.9	580.3
Median List Price in thousands	629.0	558.9	599.0	429.0	549.0
BOMS	10	8	18	3	21
Average BOM Price in thousands	710.1	543.7	636.1	566.3	626.2
BOM to Sale Ratio	83.3	22.2	37.5	23.1	34.4
Expirations	14	12	26	14	40
PENDING SALES:					
New Escrows Opened.....	23	40	63	15	78
Total YTD Escrows Opened.....	51	101	152	29	181
New Open Escrows Average Days on Market..	107	72	85	75	83
New Open Escrows Average List Price.....	612.5	548.4	571.8	372.8	533.5
CLOSED SALES:					
New Escrows Closed.....	12	36	48	13	61
Total YTD Escrows Closed.....	42	76	118	21	139
Volume of New Sale Dollars in millions ..	7.260	18.509	25.769	4.878	30.647
Volume of Total YTD Sales in millions....	25.242	39.172	64.414	10.470	74.884
Average Sale Price in thousands	605.0	514.2	536.9	375.2	502.4
Median Sale Price in thousands	580.0	487.5	500.0	400.0	465.0
Coop Sales	9	24	33	12	45
Percent of Coop Sales	75.0	66.7	68.8	92.3	73.8
Average Days on Market.....	129	108	113	124	115
Sales at List Price	1	7	8	5	13
Percent of Sales at List Price	8.3	19.4	16.7	38.5	21.3
Sales to Listing Inventory Ratio	9.0	26.5	17.8	7.5	13.8
Final Sale to New Listing Ratio	30.8	109.1	66.7	31.0	53.5

BRB SINGLE FAMILY SALES STATISTICS

MAR-01-08 thru MAR-31-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	24	28	52	28	80
Total Active Listings	65	96	161	142	303
Average Days on Market.....	81	106	96	115	105
Average List Price in thousands.....	873.0	611.9	717.3	523.6	626.5
Median List Price in thousands	769.0	598.0	649.0	449.0	559.0
BOMS	5	6	11	3	14
Average BOM Price in thousands	1,007.4	589.9	779.7	566.3	734.0
BOM to Sale Ratio	71.4	21.4	31.4	33.3	31.8
Expirations	6	11	17	12	29
PENDING SALES:					
New Escrows Opened.....	12	34	46	9	55
Total YTD Escrows Opened.....	30	80	110	18	128
New Open Escrows Average Days on Market..	100	67	75	92	78
New Open Escrows Average List Price.....	697.9	585.9	615.1	412.9	582.0
CLOSED SALES:					
New Escrows Closed.....	7	28	35	9	44
Total YTD Escrows Closed.....	25	60	85	16	101
Volume of New Sale Dollars in millions ..	4.920	16.136	21.056	3.769	24.825
Volume of Total YTD Sales in millions....	17.799	34.005	51.805	9.058	60.863
Average Sale Price in thousands	702.9	576.3	601.6	418.8	564.2
Median Sale Price in thousands	700.0	550.0	599.0	400.0	525.0
Coop Sales	6	22	28	8	36
Percent of Coop Sales	85.7	78.6	80.0	88.9	81.8
Average Days on Market.....	121	108	110	140	117
Sales at List Price	1	6	7	3	10
Percent of Sales at List Price	14.3	21.4	20.0	33.3	22.7
Sales to Listing Inventory Ratio	10.8	29.2	21.7	6.3	14.5
Final Sale to New Listing Ratio	29.2	100.0	67.3	32.1	55.0

BRB CONDOMINIUM SALES STATISTICS

MAR-01-08 thru MAR-31-08

	<u>BRBE</u>	<u>BRBN</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	15	5	20	14	34
Total Active Listings	68	40	108	31	139
Active Average Days on Market.....	113	84	103	85	99
Active Average List Price in thousands...	547.0	433.3	504.9	391.5	479.6
Median List Price in thousands	589.0	394.0	499.0	375.0	470.0
BOMS	5	2	7	0	7
Average BOM Price in thousands	412.8	404.9	410.5	.0	410.5
BOM to Sale Ratio	100.0	25.0	53.8	.0	41.2
Expirations	8	1	9	2	11
PENDING SALES:					
New Escrows Opened.....	11	6	17	6	23
Total YTD Escrows Opened.....	21	21	42	11	53
New Open Escrows Average Days on Market..	115	104	111	51	95
New Open Escrows Average List Price.....	519.4	335.6	454.5	312.6	417.5
CLOSED SALES:					
New Escrows Closed.....	5	8	13	4	17
Total YTD Escrows Closed.....	17	16	33	5	38
Volume of New Sale Dollars in millions ..	2.340	2.373	4.713	1.109	5.822
Volume of Total YTD Sales in millions....	7.443	5.167	12.609	1.412	14.021
Average Sale Price in thousands	468.0	296.6	362.5	277.3	342.5
Median Sale Price in thousands	395.0	305.0	394.9	235.0	355.0
Coop Sales	3	2	5	4	9
Percent of Coop Sales	60.0	25.0	38.5	100.0	52.9
Average Days on Market.....	140	106	119	87	112
Sales at List Price	0	1	1	2	3
Percent of Sales at List Price0	12.5	7.7	50.0	17.6
Sales to Listing Inventory Ratio	7.4	20.0	12.0	12.9	12.2
Final Sale to New Listing Ratio	33.3	160.0	65.0	28.6	50.0