

## BRB CONDOMINIUM SALES STATISTICS

MAR-01-06 thru MAR-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	19	20	39	4	43
Total Active Listings .....	46	30	76	7	83
Active Average Days on Market.....	50	51	50	42	49
Active Average List Price in thousands...	567.9	590.9	577.0	501.6	570.6
Median List Price in thousands .....	505.0	525.0	507.0	439.5	507.0
BOMS .....	2	1	3	1	4
Average BOM Price in thousands .....	461.0	425.0	449.0	350.0	424.3
BOM to Sale Ratio .....	18.2	12.5	15.8	33.3	18.2
Expirations .....	6	0	6	1	7
<b>PENDING SALES:</b>					
New Escrows Opened.....	10	13	23	1	24
Total YTD Escrows Opened.....	38	25	63	5	68
New Open Escrows Average Days on Market..	68	26	44	153	48
New Open Escrows Average List Price.....	491.9	513.6	504.1	350.0	497.7
<b>CLOSED SALES:</b>					
New Escrows Closed.....	11	8	19	3	22
Total YTD Escrows Closed.....	38	15	53	6	59
Volume of New Sale Dollars in millions ..	5.336	4.749	10.085	1.292	11.377
Volume of Total YTD Sales in millions....	19.335	8.772	28.108	2.741	30.849
Average Sale Price in thousands .....	485.1	593.6	530.8	430.7	517.1
Median Sale Price in thousands .....	464.0	595.0	498.0	435.0	485.0
Coop Sales .....	9	3	12	2	14
Percent of Coop Sales .....	81.8	37.5	63.2	66.7	63.6
Average Days on Market.....	98	70	86	74	85
Sales at List Price .....	6	7	13	2	15
Percent of Sales at List Price .....	54.5	87.5	68.4	66.7	68.2
Sales to Listing Inventory Ratio .....	23.9	26.7	25.0	42.9	26.5
Final Sale to New Listing Ratio .....	57.9	40.0	48.7	75.0	51.2

## BRB RESIDENTIAL SALES STATISTICS

MAR-01-06 thru MAR-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	68	74	142	32	174
Total Active Listings .....	138	142	280	53	333
Active Average Days on Market.....	63	54	59	38	55
Active Average List Price in thousands...	810.0	700.6	754.6	644.3	737.0
Median List Price in thousands .....	769.9	659.5	690.0	589.0	679.0
BOMS .....	6	8	14	6	20
Average BOM Price in thousands .....	755.8	635.7	687.2	535.3	641.6
BOM to Sale Ratio .....	20.7	21.6	21.2	42.9	25.0
Expirations .....	8	10	18	3	21
<b>PENDING SALES:</b>					
New Escrows Opened.....	28	51	79	9	88
Total YTD Escrows Opened.....	88	115	203	34	237
New Open Escrows Average Days on Market..	54	49	51	48	50
New Open Escrows Average List Price.....	747.6	606.2	656.3	516.2	642.0
<b>CLOSED SALES:</b>					
New Escrows Closed.....	29	37	66	14	80
Total YTD Escrows Closed.....	79	82	161	30	191
Volume of New Sale Dollars in millions ..	19.987	23.571	43.557	8.151	51.708
Volume of Total YTD Sales in millions....	53.187	51.724	104.911	16.242	121.154
Average Sale Price in thousands .....	689.2	637.0	660.0	582.2	646.4
Median Sale Price in thousands .....	700.0	635.0	657.0	435.0	630.0
Coop Sales .....	20	25	45	7	52
Percent of Coop Sales .....	69.0	67.6	68.2	50.0	65.0
Average Days on Market.....	89	82	85	61	81
Sales at List Price .....	14	19	33	10	43
Percent of Sales at List Price .....	48.3	51.4	50.0	71.4	53.8
Sales to Listing Inventory Ratio .....	21.0	26.1	23.6	26.4	24.0
Final Sale to New Listing Ratio .....	42.6	50.0	46.5	43.8	46.0

## BRB SINGLE FAMILY SALES STATISTICS

MAR-01-06 thru MAR-31-06

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	49	54	103	28	131
Total Active Listings .....	92	112	204	46	250
Average Days on Market .....	70	55	62	37	57
Average List Price in thousands .....	931.1	730.0	820.7	666.0	792.3
Median List Price in thousands .....	829.0	679.0	749.0	589.0	725.0
BOMS .....	4	7	11	5	16
Average BOM Price in thousands .....	903.2	665.8	752.2	572.4	696.0
BOM to Sale Ratio .....	22.2	24.1	23.4	45.5	27.6
Expirations .....	2	10	12	2	14
<b>PENDING SALES:</b>					
New Escrows Opened .....	18	38	56	8	64
Total YTD Escrows Opened .....	50	90	140	29	169
New Open Escrows Average Days on Market ..	46	57	53	35	51
New Open Escrows Average List Price .....	889.7	637.9	718.8	537.0	696.1
<b>CLOSED SALES:</b>					
New Escrows Closed .....	18	29	47	11	58
Total YTD Escrows Closed .....	41	67	108	24	132
Volume of New Sale Dollars in millions ..	14.651	18.822	33.472	6.859	40.331
Volume of Total YTD Sales in millions .....	33.852	42.952	76.804	13.501	90.305
Average Sale Price in thousands .....	813.9	649.0	712.2	623.5	695.4
Median Sale Price in thousands .....	760.0	642.5	698.0	535.0	680.0
Coop Sales .....	11	22	33	5	38
Percent of Coop Sales .....	61.1	75.9	70.2	45.5	65.5
Average Days on Market .....	83	86	85	58	80
Sales at List Price .....	8	12	20	8	28
Percent of Sales at List Price .....	44.4	41.4	42.6	72.7	48.3
Sales to Listing Inventory Ratio .....	19.6	25.9	23.0	23.9	23.2
Final Sale to New Listing Ratio .....	36.7	53.7	45.6	39.3	44.3