

GRB RESIDENTIAL SALES STATISTICS

FEB-01-09 thru FEB-28-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	19	27	46	34	80
Total Active Listings	86	85	171	122	293
Active Average Days on Market.....	113	114	113	112	113
Active Average List Price in thousands...	644.2	542.2	593.5	429.3	525.1
Median List Price in thousands	575.0	519.0	529.0	369.0	479.0
BOM	4	6	10	8	18
Average BOM Price in thousands	368.5	460.5	423.7	403.1	414.5
BOM to Sale Ratio	44.4	37.5	40.0	47.1	42.9
Expirations	5	7	12	14	26
PENDING SALES:					
New Escrows Opened.....	16	29	45	26	71
Total YTD Escrows Opened.....	31	59	90	55	145
New Open Escrows Average Days on Market..	81	84	83	105	91
New Open Escrows Average List Price.....	481.5	434.7	451.4	358.7	417.4
CLOSED SALES:					
New Escrows Closed.....	9	16	25	17	42
Total YTD Escrows Closed.....	25	25	50	40	90
Volume of New Sale Dollars in millions ..	4.596	6.813	11.408	6.008	17.416
Volume of Total YTD Sales in millions....	13.431	11.323	24.754	13.630	38.384
Average Sale Price in thousands	510.6	425.8	456.3	353.4	414.7
Median Sale Price in thousands	539.0	440.0	459.5	360.0	431.0
Coop Sales	9	15	24	16	40
Percent of Coop Sales	100.0	93.8	96.0	94.1	95.2
Average Days on Market.....	93	124	113	98	107
Sales at List Price	3	3	6	6	12
Percent of Sales at List Price	33.3	18.8	24.0	35.3	28.6
Sales to Listing Inventory Ratio	10.5	18.8	14.6	13.9	14.3
Final Sale to New Listing Ratio	47.4	59.3	54.3	50.0	52.5

BRB SINGLE FAMILY SALES STATISTICS

FEB-01-09 thru FEB-28-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	13	23	36	27	63
Total Active Listings	46	67	113	101	214
Average Days on Market.....	121	116	118	117	118
Average List Price in thousands.....	848.1	588.6	694.2	435.7	572.2
Median List Price in thousands	699.9	549.0	620.0	369.0	529.0
BOMs	0	5	5	6	11
Average BOM Price in thousands0	480.8	480.8	407.5	440.8
BOM to Sale Ratio0	33.3	25.0	42.9	32.4
Expirations	3	5	8	13	21
PENDING SALES:					
New Escrows Opened.....	8	26	34	21	55
Total YTD Escrows Opened.....	13	53	66	47	113
New Open Escrows Average Days on Market..	39	82	72	107	85
New Open Escrows Average List Price.....	544.7	447.4	470.3	378.0	435.1
CLOSED SALES:					
New Escrows Closed.....	5	15	20	14	34
Total YTD Escrows Closed.....	14	24	38	32	70
Volume of New Sale Dollars in millions ..	2.882	6.448	9.330	5.165	14.495
Volume of Total YTD Sales in millions....	8.722	10.958	19.680	11.467	31.147
Average Sale Price in thousands	576.4	429.9	466.5	368.9	426.3
Median Sale Price in thousands	575.0	450.0	459.5	360.0	440.0
Coop Sales	5	14	19	13	32
Percent of Coop Sales	100.0	93.3	95.0	92.9	94.1
Average Days on Market.....	115	130	126	107	119
Sales at List Price	2	3	5	4	9
Percent of Sales at List Price	40.0	20.0	25.0	28.6	26.5
Sales to Listing Inventory Ratio	10.9	22.4	17.7	13.9	15.9
Final Sale to New Listing Ratio	38.5	65.2	55.6	51.9	54.0

BRB CONDOMINIUM SALES STATISTICS

FEB-01-09 thru FEB-28-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	6	4	10	7	17
Total Active Listings	40	18	58	21	79
Active Average Days on Market.....	104	107	105	84	99
Active Average List Price in thousands...	409.7	369.1	397.1	398.5	397.5
Median List Price in thousands	399.0	339.5	380.0	385.0	384.0
BOM ^c	4	1	5	2	7
Average BOM Price in thousands	368.5	359.0	366.6	389.9	373.2
BOM to Sale Ratio	100.0	100.0	100.0	66.7	87.5
Expirations	2	2	4	1	5
PENDING SALES:					
New Escrows Opened.....	8	3	11	5	16
Total YTD Escrows Opened.....	18	6	24	8	32
New Open Escrows Average Days on Market..	124	104	118	94	111
New Open Escrows Average List Price.....	418.2	324.8	392.7	277.5	356.7
CLOSED SALES:					
New Escrows Closed.....	4	1	5	3	8
Total YTD Escrows Closed.....	11	1	12	8	20
Volume of New Sale Dollars in millions ..	1.714	.365	2.079	.843	2.922
Volume of Total YTD Sales in millions....	4.710	.365	5.075	2.163	7.237
Average Sale Price in thousands	428.4	365.0	415.7	281.0	365.2
Median Sale Price in thousands	402.5	365.0	419.9	264.0	365.0
Coop Sales	4	1	5	3	8
Percent of Coop Sales	100.0	100.0	100.0	100.0	100.0
Average Days on Market.....	66	28	58	56	57
Sales at List Price	1	0	1	2	3
Percent of Sales at List Price	25.0	.0	20.0	66.7	37.5
Sales to Listing Inventory Ratio	10.0	5.6	8.6	14.3	10.1
Final Sale to New Listing Ratio	66.7	25.0	50.0	42.9	47.1