

BRB CONDOMINIUM SALES STATISTICS

FEB-01-08 thru FEB-29-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	18	10	28	9	37
Total Active Listings .....	75	38	113	27	140
Active Average Days on Market.....	99	64	87	88	88
Active Average List Price in thousands...	555.7	415.1	508.4	341.1	476.1
Median List Price in thousands .....	599.0	370.0	529.0	355.8	450.0
BOMS .....	2	0	2	1	3
Average BOM Price in thousands .....	589.0	.0	589.0	359.9	512.6
BOM to Sale Ratio .....	66.7	.0	25.0	.0	37.5
Expirations .....	2	3	5	7	12
<b>PENDING SALES:</b>					
New Escrows Opened.....	4	9	13	5	18
Total YTD Escrows Opened.....	11	16	27	5	32
New Open Escrows Average Days on Market..	112	48	68	59	65
New Open Escrows Average List Price.....	555.1	343.6	408.7	315.5	382.8
<b>CLOSED SALES:</b>					
New Escrows Closed.....	3	5	8	0	8
Total YTD Escrows Closed.....	12	8	20	1	21
Volume of New Sale Dollars in millions ..	1.240	1.659	2.899	.000	2.899
Volume of Total YTD Sales in millions....	5.103	2.794	7.896	.303	8.199
Average Sale Price in thousands .....	413.3	331.8	362.4	.0	362.4
Median Sale Price in thousands .....	425.0	325.0	359.0	.0	350.0
Coop Sales .....	2	3	5	0	5
Percent of Coop Sales .....	66.7	60.0	62.5	.0	62.5
Average Days on Market.....	119	101	108	0	108
Sales at List Price .....	0	3	3	0	3
Percent of Sales at List Price .....	.0	60.0	37.5	.0	37.5
Sales to Listing Inventory Ratio .....	4.0	13.2	7.1	.0	5.7
Final Sale to New Listing Ratio .....	16.7	50.0	28.6	.0	21.6

## BRB RESIDENTIAL SALES STATISTICS

FEB-01-08 thru FEB-29-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	37	46	83	41	124
Total Active Listings .....	138	158	296	171	467
Active Average Days on Market.....	94	90	92	105	97
Active Average List Price in thousands...	701.3	566.7	629.5	490.8	578.7
Median List Price in thousands .....	624.9	555.0	599.0	430.0	549.0
BOMS .....	3	4	7	5	12
Average BOM Price in thousands .....	618.0	587.2	600.4	514.9	564.8
BOM to Sale Ratio .....	25.0	20.0	21.9	125.0	33.3
Expirations .....	9	13	22	11	33
<b>PENDING SALES:</b>					
New Escrows Opened.....	15	36	51	12	63
Total YTD Escrows Opened.....	29	63	92	14	106
New Open Escrows Average Days on Market..	82	67	71	88	75
New Open Escrows Average List Price.....	717.5	514.6	574.3	442.4	549.2
<b>CLOSED SALES:</b>					
New Escrows Closed.....	12	20	32	4	36
Total YTD Escrows Closed.....	30	40	70	8	78
Volume of New Sale Dollars in millions ..	7.719	10.557	18.276	2.325	20.601
Volume of Total YTD Sales in millions....	17.982	20.663	38.645	5.592	44.237
Average Sale Price in thousands .....	643.3	527.8	571.1	581.3	572.2
Median Sale Price in thousands .....	610.0	500.0	559.0	523.0	550.0
Coop Sales .....	7	15	22	4	26
Percent of Coop Sales .....	58.3	75.0	68.8	100.0	72.2
Average Days on Market.....	117	139	131	107	128
Sales at list Price .....	2	7	9	0	9
Percent of Sales at List Price .....	16.7	35.0	28.1	.0	25.0
Sales to Listing Inventory Ratio .....	8.7	12.7	10.8	2.3	7.7
Final Sale to New Listing Ratio .....	32.4	43.5	38.6	9.8	29.0

## BRB SINGLE FAMILY SALES STATISTICS

FEB-01-08 thru FEB-29-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
<b>ACTIVE INVENTORY:</b>					
New Listings .....	19	36	55	32	87
Total Active Listings .....	63	120	183	144	327
Average Days on Market.....	87	99	95	108	101
Average List Price in thousands.....	874.7	614.7	704.2	518.9	622.6
Median List Price in thousands .....	759.0	599.0	629.5	450.0	559.0
BOMS .....	1	4	5	4	9
Average BOM Price in thousands .....	675.9	587.2	605.0	553.7	582.2
BOM to Sale Ratio .....	11.1	26.7	20.8	100.0	32.1
Expirations .....	7	10	17	4	21
<b>PENDING SALES:</b>					
New Escrows Opened.....	11	27	38	7	45
Total YTD Escrows Opened.....	18	47	65	9	74
New Open Escrows Average Days on Market..	72	73	73	109	78
New Open Escrows Average List Price.....	776.6	571.6	630.9	533.0	615.7
<b>CLOSED SALES:</b>					
New Escrows Closed.....	9	15	24	4	28
Total YTD Escrows Closed.....	18	32	50	7	57
Volume of New Sale Dollars in millions ..	6.479	8.898	15.377	2.325	17.702
Volume of Total YTD Sales in millions....	12.879	17.869	30.748	5.289	36.037
Average Sale Price in thousands .....	719.9	593.2	640.7	581.3	632.2
Median Sale Price in thousands .....	679.0	555.5	600.0	523.0	582.5
Coop Sales .....	5	12	17	4	21
Percent of Coop Sales .....	55.6	80.0	70.8	100.0	75.0
Average Days on Market.....	116	151	138	107	134
Sales at List Price .....	2	4	6	0	6
Percent of Sales at List Price .....	22.2	26.7	25.0	.0	21.4
Sales to Listing Inventory Ratio .....	14.3	12.5	13.1	2.8	8.6
Final Sale to New Listing Ratio .....	47.4	41.7	43.6	12.5	32.2