

BRB RESIDENTIAL SALES STATISTICS

JAN-01-09 thru JAN-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	29	30	59	47	106
Total Active Listings	87	90	177	142	319
Active Average Days on Market.....	109	117	113	113	113
Active Average List Price in thousands...	629.0	528.7	578.0	436.3	514.9
Median List Price in thousands	525.0	499.0	499.0	360.0	450.0
BOMs	3	9	12	6	18
Average BOM Price in thousands	538.0	445.4	468.5	266.8	401.3
BOM to Sale Ratio	18.8	100.0	48.0	26.1	37.5
Expirations	5	2	7	12	19
PENDING SALES:					
New Escrows Opened.....	18	33	51	35	86
Total YTD Escrows Opened.....	18	33	51	35	86
New Open Escrows Average Days on Market..	42	81	67	87	75
New Open Escrows Average List Price.....	420.7	462.1	447.5	320.4	395.8
CLOSED SALES:					
New Escrows Closed.....	16	9	25	23	48
Total YTD Escrows Closed.....	16	9	25	23	48
Volume of New Sale Dollars in millions ..	8.836	4.510	13.346	7.622	20.968
Volume of Total YTD Sales in millions....	8.836	4.510	13.346	7.622	20.968
Average Sale Price in thousands	552.2	501.1	533.8	331.4	436.8
Median Sale Price in thousands	570.0	465.0	579.0	295.0	410.0
Coop Sales	15	7	22	21	43
Percent of Coop Sales	93.8	77.8	88.0	91.3	89.6
Average Days on Market.....	130	128	129	149	139
Sales at List Price	5	4	9	16	25
Percent of Sales at List Price	31.3	44.4	36.0	69.6	52.1
Sales to Listing Inventory Ratio	18.4	10.0	14.1	16.2	15.0
Final Sale to New Listing Ratio	55.2	30.0	42.4	48.9	45.3

BRB CONDOMINIUM SALES STATISTICS

JAN-01-09 thru JAN-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	15	7	22	8	30
Total Active Listings	42	18	60	24	84
Active Average Days on Market.....	101	101	101	103	101
Active Average List Price in thousands...	421.8	355.3	401.9	392.7	399.3
Median List Price in thousands	399.9	349.9	385.0	365.0	385.0
BOMS	1	1	2	2	4
Average BOM Price in thousands	345.0	498.9	422.0	337.0	379.5
BOM to Sale Ratio	14.3	.0	28.6	40.0	33.3
Expirations	3	1	4	2	6
PENDING SALES:					
New Escrows Opened.....	13	4	17	3	20
Total YTD Escrows Opened.....	13	4	17	3	20
New Open Escrows Average Days on Market..	44	43	43	17	39
New Open Escrows Average List Price.....	374.9	374.4	374.8	216.8	351.1
CLOSED SALES:					
New Escrows Closed.....	7	0	7	5	12
Total YTD Escrows Closed.....	7	0	7	5	12
Volume of New Sale Dollars in millions ..	2.996	.000	2.996	1.320	4.316
Volume of Total YTD Sales in millions....	2.996	.000	2.996	1.320	4.316
Average Sale Price in thousands	428.0	.0	428.0	264.0	359.7
Median Sale Price in thousands	410.0	.0	419.0	240.0	306.0
Coop Sales	7	0	7	5	12
Percent of Coop Sales	100.0	.0	100.0	100.0	100.0
Average Days on Market.....	163	0	163	120	145
Sales at List Price	0	0	0	5	5
Percent of Sales at List Price0	.0	.0	100.0	41.7
Sales to Listing Inventory Ratio	16.7	.0	11.7	20.8	14.3
Final Sale to New Listing Ratio	46.7	.0	31.8	62.5	40.0

BRB SINGLE FAMILY SALES STATISTICS

JAN-01-09 thru JAN-31-09

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	14	23	37	39	76
Total Active Listings	45	72	117	118	235
Average Days on Market.....	118	121	120	115	117
Average List Price in thousands.....	822.4	572.0	668.3	445.1	556.2
Median List Price in thousands	709.0	525.0	599.0	349.0	499.0
BOMS	2	8	10	4	14
Average BOM Price in thousands	634.5	438.7	477.9	231.7	407.5
BOM to Sale Ratio	22.2	88.9	55.6	22.2	38.9
Expirations	2	1	3	10	13
PENDING SALES:					
New Escrows Opened.....	5	29	34	32	66
Total YTD Escrows Opened.....	5	29	34	32	66
New Open Escrows Average Days on Market..	38	86	79	93	86
New Open Escrows Average List Price.....	539.8	474.2	483.8	330.2	409.3
CLOSED SALES:					
New Escrows Closed.....	9	9	18	18	36
Total YTD Escrows Closed.....	9	9	18	18	36
Volume of New Sale Dollars in millions ..	5.840	4.510	10.350	6.302	16.652
Volume of Total YTD Sales in millions....	5.840	4.510	10.350	6.302	16.652
Average Sale Price in thousands	648.9	501.1	575.0	350.1	462.5
Median Sale Price in thousands	650.0	465.0	579.0	300.0	436.0
Coop Sales	8	7	15	16	31
Percent of Coop Sales	88.9	77.8	83.3	88.9	86.1
Average Days on Market.....	104	128	116	157	137
Sales at List Price	5	4	9	11	20
Percent of Sales at List Price	55.6	44.4	50.0	61.1	55.6
Sales to Listing Inventory Ratio	20.0	12.5	15.4	15.3	15.3
Final Sale to New Listing Ratio	64.3	39.1	48.6	46.2	47.4