

JAN-01-08 thru JAN-31-08

	<u>BRBE</u>	<u>BRBW</u>	<u>BRB TOT</u>	<u>EXT</u>	<u>TOTAL</u>
ACTIVE INVENTORY:					
New Listings	23	35	58	30	88
Total Active Listings	68	123	191	124	315
Average Days on Market.....	89	99	95	105	99
Average List Price in thousands.....	866.1	620.8	708.1	559.3	649.6
Median List Price in thousands	769.0	599.0	639.9	514.0	589.0
BOMS	1	2	3	3	6
Average BOM Price in thousands	599.0	475.0	516.3	851.3	683.8
BOM to Sale Ratio	11.1	11.8	11.5	100.0	20.7
Expirations	7	14	21	13	34
PENDING SALES:					
New Escrows Opened.....	8	21	29	4	33
Total YTD Escrows Opened.....	8	21	29	4	33
New Open Escrows Average Days on Market..	70	101	93	64	89
New Open Escrows Average List Price.....	701.1	585.2	617.2	523.5	605.8
CLOSED SALES:					
New Escrows Closed.....	9	17	26	3	29
Total YTD Escrows Closed.....	9	17	26	3	29
Volume of New Sale Dollars in millions ..	6.400	8.971	15.371	2.964	18.335
Volume of Total YTD Sales in millions....	6.400	8.971	15.371	2.964	18.335
Average Sale Price in thousands	711.2	527.7	591.2	988.0	632.3
Median Sale Price in thousands	630.0	539.9	569.0	594.0	560.5
Coop Sales	8	14	22	3	25
Percent of Coop Sales	88.9	82.4	84.6	100.0	86.2
Average Days on Market.....	149	93	112	187	120
Sales at List Price	2	4	6	0	6
Percent of Sales at List Price	22.2	23.5	23.1	.0	20.7
Sales to Listing Inventory Ratio	13.2	13.8	13.6	2.4	9.2
Final Sale to New Listing Ratio	39.1	48.6	44.8	10.0	33.0

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ACTIVE INVENTORY:					
New Listings	32	61	93	39	132
Total Active Listings	134	161	295	158	453
Active Average Days on Market.....	95	89	91	111	98
Active Average List Price in thousands...	714.8	572.4	637.1	527.6	598.9
Median List Price in thousands	629.9	575.0	599.0	450.0	560.0
BOMs	3	3	6	5	11
Average BOM Price in thousands	481.7	519.7	500.7	668.4	576.9
BOM to Sale Ratio	16.7	15.0	15.8	125.0	26.2
Expirations	10	14	24	16	40
PENDING SALES:					
New Escrows Opened.....	15	28	43	4	47
Total YTD Escrows Opened.....	15	28	43	4	47
New Open Escrows Average Days on Market..	63	92	82	64	81
New Open Escrows Average List Price.....	604.4	538.7	561.6	523.5	558.4
CLOSED SALES:					
New Escrows Closed.....	18	20	38	4	42
Total YTD Escrows Closed.....	18	20	38	4	42
Volume of New Sale Dollars in millions ..	10.322	10.106	20.428	3.267	23.695
Volume of Total YTD Sales in millions....	10.322	10.106	20.428	3.267	23.695
Average Sale Price in thousands	573.4	505.3	537.6	816.8	564.2
Median Sale Price in thousands	529.0	500.0	529.0	470.0	510.0
Coop Sales	16	15	31	4	35
Percent of Coop Sales	88.9	75.0	81.6	100.0	83.3
Average Days on Market.....	109	91	100	175	107
Sales at List Price	6	5	11	0	11
Percent of Sales at List Price	33.3	25.0	28.9	.0	26.2
Sales to Listing Inventory Ratio	13.4	12.4	12.9	2.5	9.3
Final Sale to New Listing Ratio	56.3	32.8	40.9	10.3	31.8

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ACTIVE INVENTORY:					
New Listings	9	26	35	9	44
Total Active Listings	66	38	104	34	138
Active Average Days on Market.....	101	56	84	133	96
Active Average List Price in thousands...	558.9	415.8	506.6	411.9	483.3
Median List Price in thousands	595.0	345.9	535.0	369.0	450.0
BOMS	2	1	3	2	5
Average BOM Price in thousands	423.0	609.0	485.0	394.0	448.6
BOM to Sale Ratio	22.2	33.3	25.0	200.0	38.5
Expirations	3	0	3	3	6
PENDING SALES:					
New Escrows Opened.....	7	7	14	0	14
Total YTD Escrows Opened.....	7	7	14	0	14
New Open Escrows Average Days on Market..	56	66	61	0	61
New Open Escrows Average List Price.....	493.8	399.1	446.5	.0	446.5
CLOSED SALES:					
New Escrows Closed.....	9	3	12	1	13
Total YTD Escrows Closed.....	9	3	12	1	13
Volume of New Sale Dollars in millions ..	3.922	1.135	5.056	.303	5.359
Volume of Total YTD Sales in millions....	3.922	1.135	5.056	.303	5.359
Average Sale Price in thousands	435.7	378.3	421.4	303.0	412.3
Median Sale Price in thousands	409.0	395.0	409.9	303.0	400.0
Coop Sales	8	1	9	1	10
Percent of Coop Sales	88.9	33.3	75.0	100.0	76.9
Average Days on Market.....	70	80	73	140	78
Sales at List Price	4	1	5	0	5
Percent of Sales at List Price	44.4	33.3	41.7	.0	38.5
Sales to Listing Inventory Ratio	13.6	7.9	11.5	2.9	9.4
Final Sale to New Listing Ratio	100.0	11.5	34.3	11.1	29.5